



Current Report

Division of Agricultural Sciences and Natural Resources • Oklahoma State University

Cow-Calf Production Record Software

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Producers who have home computers frequently ask about the availability of software programs to handle cow-calf production records. Before purchasing a software program, it is important to analyze the value of such a system to making better management decisions. Producers should evaluate their existing records to determine the types of information desired from a software program. Are inventory records important? Are summary reports of primary interest? By considering specific record needs, the producer is better equipped to choose an appropriate software package. The hardest steps to valuable recordkeeping are (1) making time for recordkeeping, (2) determining the herd information that is economically feasible to collect, and (3) summarizing the herd data for use in the decision-making process.

If the cow-calf operator is not currently keeping any records on herd performance, a good starting point may be some basic calf crop records, cow information (if individual identification is used), calving and weaning percentages, inventory figures, number of females exposed to the bull(s), etc. Seedstock and commercial cow-calf producers have different needs. Also, herd size can influence the degree of detail that a producer is willing or able to assemble on the cattle.

Meaningful cow-calf records may be handwritten or computerized. Monthly calendars, journals, and IRM Redbooks are a few examples of handwritten record systems. The choice of programs, features, and cost of software are the "fine-tuning" portion of recordkeeping. In the following summary of 7 commercially available cow-calf software packages, the features are described under six headings:

- Cow Information
- Sire Information
- Calf Information
- Herd Information
- Computer Requirements
- Additional Considerations

The program purchase costs range from \$100 to \$695. Many software companies offer program demonstration cop-

ies for free. Programs have various computer requirements such as minimum RAM, Windows operating system, hard disk space, monitor needs, etc. Most programs provide comprehensive cow, calf, and sire data entry fields, as well as herd production summaries.

Many of the programs accommodate both commercial and seedstock cattle needs. Seedstock producers should check with their breed association for software package availability and recommendations prior to purchasing software for registered cattle records.

Before purchasing any software, determine the level and cost of software support that will be provided by the company. In addition, some programs have specific cattle information that is required before the program will work. Sorting applications and the type of reports generated may vary, but in many cases producers have the opportunity to customize reports to meet specific needs. Every cow-calf operator must determine the amount of time available to devote to practical recordkeeping and weigh this commitment against software costs, data entry features, and desired summary reports.

Information provided about the following programs was taken from a questionnaire completed by a software company representative. The summary does not cover all available packages or individual program features. Programs may have other capabilities which are not described in the summary. Producers should contact the respective companies for purchase information, details on features, and specific hardware requirements.

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Cow Calf (Commercial and Production)

Red Wing Business Systems
491 Hwy 19, (P.O. Box 19)
Red Wing, MN 55066
Phone: 800-732-9464
Fax: 651-388-7950
E-mail: tomb@redwingsoftware.com
Contact: Tom Balow

Cow Calf 5

University of Nebraska
Great Plains Veterinary Ed. Center
P.O. Box 148
State Spur 18D
Clay Center, NE 68933-0148
Phone: 402-762-4357
Fax: 402-762-4509
E-mail: Support@CowCalf.com
Web Site: <http://www.CowCalf.com>
Contact: Dr. Gary Rupp and Steve Johnson

Farm Stock

Farm Works Software
CTN Data Service Software, Inc.
P. O. Box 250
Hamilton, IN 46742-0250
Phone: 800-225-2848
Fax: 219-488-3737
E-mail: farmwork@farmworks.com
Contact: Tony Bowers

Cow Sense®

Midwest MicroSystems, L.L.C.
1320 P. Street, Suite 302
Lincoln, NE 68508-1510
Phone: 800-584-0040 / 402-323-6969
Fax: 402-423-6968
E-mail: sales@midwestmicro.com
support@midwestmicro.com
Web Site: <http://www.cowsense.com>
Contact: Larry Hafer, Sales Manager

CattleMax

Cattlesoft, Inc.
P.O. Box 2647
College Station, TX 77841
Phone: 877-454-COWS
E-mail: sales@cattlesoft.com
Web Site: <http://www.CattleMax.com>
Contact: Terrell Miller

THE Beef Cattle firm

University of Tennessee
Agricultural Economics Service
1026 Golf Lane
Murfreesboro, TN 37129
Phone: 615-898-7710
Fax: 615-898-7999
E-Mail: kferguso@utk.edu
Web Site: <http://web.utk.edu/~agecon>
Contact: Kevin Ferguson

Cattle Pro 2002-Prime+Choice+Select+Standard

Bowman Farm Systems, Inc.
517 Hendricks Lane
Cynthiana, KY 41031
Phone: 859-234-2002 / 800-204-2002
Fax: 859-234-2002
E-mail: bowman@cattlepro.com
support@cattlepro.com
Web Site: <http://www.cattlepro.com>
Contact: Harold Bowman
Prime-Purebred; Choice-Large Commercial; Select-Small Commercial

COW INFORMATION

● = yes ✕ = no

	Redwing Cow/Calf		Cow Calf 5	Farm Stock	Cow Sense	CattleMax		THE fIRM	Cattle Pro 2002
	Commercial	Production				Basic	Commercial Seedstock		
Individual ID, Name	●	●	●	●	●	●	●	●	●
Breed Composition	●	●	●	●	●	●	●	●	●
Breed Registration #	✕	●	●	●	●	✕	●	●	●
Tattoo/Brand Number/Eartag	✕	●	●	●	●	●	●	●	●
Purchased/Raised, Cost and Date	●	●	●	●	●	●	●	✕	●
Birth Date	●	●	●	●	●	●	●	●	●
Birth Weight	●	●	●	●	●	●	●	✕	●
Pedigree	✕	●	●	●	●	✕	●	●	●
Weaning Weight/205-day Weight and Ratios	●	●	●	●	●	●	●	✕	●
Yearling Weight/365-day/Weight and Ratios	●	●	●	●	●	●	●	✕	●
Additional Weights	●	●	●	●	●	●	●	✕	●
Cow Weight/Weigh Dates	●	●	●	●	●	●	●	●	●
Condition Score	●	●	●	●	●	●	●	●	●
Hip Height	●	●	●	●	●	●	●	✕	●
Age	●	●	●	●	●	●	●	●	●
Color	●	●	●	●	●	●	●	●	●
Horned/Polled/Scurred	●	●	●	●	●	●	●	✕	●
Temperament Score	●	●	●	●	●	●	●	●	●
MPPA Score	●	●	●	●	●	●	●	●	●
Management Code	●	●	●	●	●	●	●	●	●
No. Calves Born, Weaned	●	●	●	●	●	●	●	●	●
No. Calves Held as Yearlings	●	●	●	●	●	●	●	✕	●
Calving Interval	●	●	●	●	●	●	●	●	●
Date of Last Calf	●	●	●	●	●	●	●	●	●
Projected Calving Date	●	●	●	●	●	●	●	●	●
Days Open	●	●	●	●	●	●	●	✕	●
Avg. Calf Performance Weights (Birth, Weaning, Yearling)	●	●	●	●	●	●	●	●	●
Avg. Adj. Calf Performance Wts.	●	●	●	●	●	●	●	●	●
Avg. Calf Performance Ratios	●	●	●	●	●	●	●	●	●
Avg. Daily Gain of Calves	●	●	●	●	●	✕	●	●	●
Heat Detection Information	✕	●	✕	●	●	✕	●	✕	●
Breeding Information	●	●	●	●	●	●	●	●	●
Pregnancy Status	●	●	●	●	●	●	●	●	●
Pregnancy Check Date	●	●	●	●	●	●	●	●	●
Pelvic Area Measurements	●	●	●	●	●	●	●	✕	●
Health/Vaccination Records	●	●	●	●	●	●	●	✕	●
Death/Disposal Cause/Date	●	●	●	●	●	●	●	●	●
Sold To/Price	●	●	●	●	●	●	●	✕	●
Pasture/Location	●	●	●	●	●	●	●	●	●
Embryo Transfers	●	●	●	●	●	●	●	✕	●
Average Calving Ease Score	●	✕	●	●	●	●	●	●	●
Number of User Defined Entries	12	12	8	unlimited	unlimited	unlimited	unlimited	0	unlimited

(NA indicates that no response was provided)

SIRE INFORMATION

● = yes ✕ = no

	Redwing Cow/Calf		Cow Calf 5	Farm Stock	Cow Sense	CattleMax		THE FIRM	Cattle Pro 2002
	Commercial	Production				Basic	Commercial Seedstock		
Individual ID, Name	●	●	●	●	●	●	●	●	●
Breed Composition	●	●	●	●	●	●	●	●	●
Percentage Fullblood/Purebred	●	●	●	●	●	●	●	●	●
Breed Registration #	✕	●	●	●	●	✕	●	●	●
Purchased/Raised, Cost and Date	●	●	●	●	●	●	●	●	●
Birth Date	●	●	●	●	●	●	●	●	●
Birth Weight	●	●	●	●	●	●	●	●	●
Pedigree	✕	●	●	●	●	✕	●	●	●
Weaning Weight/205-day Weight and Ratios	●	●	●	●	●	●	●	●	●
Yearling Weight/365-day Weight and Ratios	●	●	●	●	●	●	●	●	●
Central Bull Testing Information	●	●	●	●	●	●	●	●	●
On-Farm Bull Testing Information	●	●	●	●	●	●	●	●	●
Health/Vaccination Records	●	●	●	●	●	●	●	✕	●
Percent Pregnancy Rate	●	●	●	●	●	●	●	✕	●
Condition Score	●	●	●	●	●	●	●	✕	●
Hip Height	●	●	●	●	●	●	●	●	●
Color	●	●	●	●	●	●	●	●	●
Horned/Polled/Scurred	●	●	●	●	●	●	●	●	●
Contemporary Group	●	●	●	●	●	●	●	●	●
Breeder of Bull	✕	●	●	●	●	●	●	●	●
Pelvic Area Measurements	●	●	●	●	●	●	●	●	●
Management Code	●	●	●	●	●	●	●	●	●
No. of Calves Sired	●	●	●	●	●	●	●	●	●
No. of Calves Sired Weaned	●	●	●	●	●	●	●	●	●
No. of Calves Sired Yearlings	●	●	●	●	●	●	●	●	●
Avg. Calf Performance Weights (Birth, Weaning, Yearling)	●	●	●	●	●	●	●	●	●
Avg. Adj. Calf Performance Wts./Ratios	●	●	●	●	●	●	●	●	●
Avg. ADG of Calves	●	●	●	●	●	●	●	●	●
Avg. WDA of Calves	●	●	●	●	●	●	●	●	●
Semen Inventory	✕	●	●	●	●	●	●	●	●
List of Sires	●	●	●	●	●	●	●	●	●
Death/Disposal Cause	●	●	●	●	●	●	●	●	●
Purchase/Sale Price	●	●	●	●	●	●	●	●	●
No. of User Defined Entries	12	12	8	unlimited	unlimited	unlimited	unlimited	0	unlimited
Expected Progeny Differences	●	●	●	NA	●	●	●	●	●
Breeding Soundness Exams	●	●	●	NA	●	●	●	✕	●

(NA indicates that no response was provided)

CALF INFORMATION

● = yes ✕ = no

	Redwing Cow/Calf		Cow Calf 5	Farm Stock	Cow Sense	CattleMax			THE fIRM	Cattle Pro 2002
	Commercial	Production				Basic	Commercial	Seedstock		
Individual ID, Name	●	●	●	●	●	●	●	●	●	●
Breed Composition	●	●	●	●	●	●	●	●	●	●
Breed Registration #	✕	●	●	●	●	●	✕	●	●	●
Tattoo/Brand Number/Ear Tag	✕	●	●	●	●	●	●	●	●	●
Pedigree	✕	●	●	●	●	●	●	●	●	●
Sex	●	●	●	●	●	●	●	●	●	●
Dam ID	●	●	●	●	●	●	●	●	●	●
Sire ID	●	●	●	●	●	●	●	●	●	●
Birth Date	●	●	●	●	●	●	●	●	●	●
Birth Weight	●	●	●	●	●	●	●	●	●	●
Calving Ease Score	●	●	●	●	●	●	●	●	●	●
Calving Period	●	●	●	●	●	●	●	●	●	●
Age of Dam at Birth	●	●	●	●	●	●	●	●	●	●
Management Code (e.g. creep)	●	●	●	●	●	●	●	●	●	●
Weaning Date/Weight	●	●	●	●	●	●	●	●	●	●
Horned/Polled/Scurred	●	●	●	●	●	●	●	●	●	●
Color	●	●	●	●	●	●	●	●	●	●
Hip Height/Frame Score	●	●	●	●	●	●	●	●	●	●
Muscling Score	●	●	●	●	●	●	●	●	●	●
Grade/Carcass Data	●	●	●	●	●	●	●	●	●	●
Health/Vaccination Records	●	●	●	●	●	●	●	●	●	●
Death/Disposal Cause/Date	●	●	●	●	●	●	●	●	●	●
Sold To/Price	●	●	●	●	●	●	●	●	●	●
Pasture/Location	●	●	●	●	●	●	●	●	●	●
Adjusted Birth Weight	●	●	●	●	●	●	●	●	●	●
Age in Days	●	●	●	●	●	●	●	●	●	●
Average Daily Gain (weaning)	●	●	●	●	●	●	●	●	●	●
Weight per Day of Age (weaning)	●	●	●	●	●	●	●	●	●	●
Adjusted 205-day Weaning Wt./Ratio	●	●	●	●	●	●	●	●	●	●
Adjusted Hip Height	●	●	●	●	●	●	●	●	●	●
Yearling Weight and Date	●	●	●	●	●	●	●	●	●	●
Adjusted 365-day Weight/Ratio	●	●	●	●	●	●	●	●	●	●
Average Daily Gain/Ratio (yearling)	●	●	●	●	●	●	●	●	●	●
Ratio/Index By Sex/Group	●	●	●	●	●	●	●	●	●	●
No. of User Defined Entries	12	12	13	unlimited	unlimited	unlimited	unlimited	0	unlimited	unlimited

(NA indicates that no response was provided)

* Ratios are not calculated

HERD INFORMATION

● = yes ✕ = no

	Redwing Cow/Calf		Cow Calf 5	Farm Stock	Cow Sense	CattleMax			THE FIRM	Cattle Pro 2002
	Commercial	Production				Basic	Commercial	Seedstock		
Pounds Weaned Per Cow	●	●	●	●	●	●	●	●	●	●
Common Weaning Date	●	●	●	●	●	●	●	●	●	●
Avg. Inseminations/Cow Bred	●	●	✕	●	✕	●	●	●	●	●
Avg. Inseminations/Live Calf	●	●	✕	●	✕	●	●	●	●	●
Average Birth Weight	●	●	●	●	●	●	●	●	●	●
Avg. Adj. Birth Weight	●	●	●	●	●	●	●	●	●	●
Average Weaning Weight	●	●	●	●	●	●	●	●	●	●
Average Days of Age (Weaning)	●	●	●	●	●	●	●	●	●	●
Average ADG (Weaning)	●	●	●	●	●	●	●	●	●	●
Average WDA (Weaning)	●	●	●	●	●	●	●	●	●	●
Average 205-day Weight	●	●	●	●	●	●	●	●	●	●
Average Hip Height	●	●	●	●	●	●	●	●	●	●
Average Cow Age	●	●	●	●	●	●	●	●	●	●
Average Yearling Weight	●	●	●	●	●	●	●	●	●	●
Avg. Adj. 365-day Weight	●	●	●	●	●	●	●	●	●	●
Averages By Calf Sex	●	●	●	●	●	●	●	●	●	●
Averages By Cow Age	●	●	●	●	●	●	●	●	●	●
Averages By Calf Sire	●	●	●	●	●	●	●	●	●	●
Averages By Management Code	●	●	●	●	●	●	●	●	●	●
No. of Cows in Herd	●	●	●	●	●	●	●	●	●	●
No. of Open Cows	●	●	●	●	●	●	●	●	●	●
No. of Bred Cows	●	●	●	●	●	●	●	●	●	●
No. of Cows Exposed	●	●	●	●	●	●	●	●	●	●
No. of Cows Added to Herd	●	●	●	●	●	●	●	●	●	●
Cattle Purchase Records	●	●	●	✕	●	●	●	●	●	●
No. of Calves Born	●	●	●	●	●	●	●	●	●	●
Number of Nursing Calves	●	●	●	●	●	●	●	●	●	●
No. of Calves Weaned	●	●	●	●	●	●	●	●	●	●
Feed and Pasture Records	●	●	●	●	●	●	●	●	●	●
Expected Calving Date	●	●	●	●	●	●	●	●	●	●
Calf Crop Percent	●	●	●	✕	●	●	●	●	●	●
Percent of Cows Pregnant	●	●	●	●	●	●	●	●	●	●
Length of Calving Season	●	●	●	●	●	●	●	●	●	●
Average Calving Interval	●	●	●	●	●	●	●	●	●	●
Calving Distribution Summary	●	●	●	✕	●	●	●	●	●	●
Health/Vaccination Records	●	●	●	●	●	●	●	●	●	●
Yearling List	●	●	●	●	●	●	●	●	●	●
Yearling Summary	●	●	●	●	●	●	●	●	●	●
Potential Replacement Heifers	●	●	●	✕	●	●	●	●	●	●
Potential Cull Cows	●	●	●	●	●	●	●	●	●	●
Sort By Index	●	●	●	●	●	●	●	●	●	●
Sort By ID	●	●	●	●	●	●	●	●	●	●
Sort By Other	●	●	●	●	●	●	●	●	●	●

Herd Information
(continued)

	Redwing CowCalf		Cow		Cow		CattleMax		THE IIRM	Cattle Pro 2002
	Commercial	Production	Calf 5	Farm Stock	Sense	Basic	Commercial	Seedstock		
Historical Cow Performance	●	●	●	●	●	●	●	●	●	●
Pedigree Report	●	●	●	●	●	●	●	●	●	●
Breeding Worksheet	●	●	●	●	●	●	●	●	●	●
Preg-check Worksheet	●	●	●	●	●	●	●	●	●	●
Herd Composition By Age	●	●	●	●	●	●	●	●	●	●
Conception Rates By Age	●	●	●	●	●	●	●	●	●	●
List of Open Cows	●	●	●	●	●	●	●	●	●	●
List of Cows Bred	●	●	●	●	●	●	●	●	●	●
Inventory By Calf Sex	●	●	●	●	●	●	●	●	●	●
Inventory By Location	●	●	●	●	●	●	●	●	●	●
Inventory By Sire	●	●	●	●	●	●	●	●	●	●
Open Cows Carried Forward	●	●	●	●	●	●	●	●	●	●
Management Calendar	●	●	●	●	●	●	●	●	●	●

COMPUTER REQUIREMENTS

	CowCalf (Commercial and Production)	Cow commercial	Production	Cow Calf 5	Farm Stock	Cow Sense	CattleMax	THE IIRM	Cattle Pro 2002
Operating System	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer	Win. 95 or newer
Minimum RAM	16 MB	16 MB	16 MB	16 MB	16 MB	16 MB	32 MB	24 MB	32 MB
Hard Disk	80 MB avail.	80 MB avail.	80 MB avail.	30 MB	10 MB	30 MB free space	40 MB	10 MB	30 MB free space
Printer	Ink Jet or laser	Ink Jet or laser	Ink Jet or laser	Any Microsoft Windows computer printer	any graphics printer	laser, inkjet	Inkjet or laser printer	No Requirements	No Requirements
Monitor	VGA or SVGA	VGA or SVGA	VGA or SVGA	800 x 600	VGA	color 640x480 minimum	SVGA	800 x 600	VGA
Last Updated	11/00	11/00	11/00	Available on the web	constant revision	11/01 (quarterly updates on web)	Constant Revision	10/01	Constant Revision
Cost	\$295	\$695	\$500	\$500	\$150	Lite \$266 Commercial \$466 Purebred \$535	Basic \$150 Commercial \$250 Seedstock \$350	\$100	Primes-\$695 Choice - \$395 Select - \$295 Standard - \$195
Demo Avail./Cost	Free	Free	Free 60-day trial of full working version	Free 60-day trial of full working version	Free	Free working version	Free	No	Free
Support Avail./Cost	Available	Available	Free unlimited phone, e-mail, and web. Training seminars available	Free internet 30 day free phone	Free phone, e-mail, and website support	30 day free, several plans available. Workshops offered	Free phone, e-mail, and website support	Free phone and e-mail	Free on internet 30 day free phone Special training available

ADDITIONAL CONSIDERATIONS

Sorting options provided by the program?

CowCalf Commercial – user can define simple to complex queries.
CowCalf Production – user can define simple to complex queries.
Cow Calf 5 – sort by any variable and use subgroup for custom statistics, printout, or functions.
Farm Stock – custom reports can be sorted by any data field.
Cow Sense – sort and print report based on any single variable (even user defined) and combination of variables. User can apply predefined sorts or define simple to complex database queries. Sorts and queries can be named and saved for later use.
CattleMax – sort, filter, and print based on any piece of information, including custom fields. Report Writer allows for saving of sorts and filters.
THE fIRM – sort by ID, index, ear tag, location, and weight.
Cattle Pro 2002 – user can sort any field.

Specific data entry fields that are required for program to work.

CowCalf Commercial – birthdate, sire/dam, ID, purchased/raised/AI.
CowCalf Production – birthdate, sire/dam, ID, purchased/raised/AI.
Cow Calf 5 – permanent ID, birthdate of dam/calf, calf sex.
Farm Stock – ID, location, group.
Cow Sense – All animals must have an individual ID. Every calf record must have an outcome entered; other requirements are situational. Also, all cows must have a birth date (estimated or actual).
CattleMax – ID and birthdate (actual or estimated). Calf groups and stocker/feeder groups do not require individual ID.
THE fIRM – ID, birthdate, sex, sire, and dam.
Cattle Pro 2002 – ID only.

Does the program generate Standardized Performance Analysis (SPA) values? If yes, are they production values, financial values, or both?

CowCalf Commercial – yes, production.
CowCalf Production – yes, production.
Cow Calf 5 – yes, production and financial.
Farm Stock – No.
Cow Sense – yes, the production report is NCBA SPA production certified. The Cost of Production Report is pending.
CattleMax – yes, the program is NCBA SPA-P Certified and calculates the complete SPA production measures.
THE fIRM – No.
Cattle Pro 2002 – yes, production.

Is the program integrated with other agricultural software?

CowCalf Commercial – Export to Microsoft Excel or Microsoft Word.
CowCalf Production – Export to Microsoft Excel or Microsoft Word.
Cow Calf 5 – Easily integrates with Microsoft Excel or any other spreadsheet program. Has the capability to integrate with Palm OS and Microsoft Windows CE PDA devices to allow data entry while tagging animals or working in a chute.
Farm Stock – Farm Trac, Farm Fund, Microsoft Excel, Stock Mate, and Microsoft Windows CE Bar Code Scanner.
Cow Sense – Allows the user to import and convert existing data into and/or create a Cow Sense herd. Export and import to/from spreadsheet,

word processing, financial programs (QuickBooks), and multiple other formats. Seamless electronic data exchange with Breed Associations and other production partners (alliances, feedlots, processors, and data collectors such as Ag-Infolink and Cattle-Trax) with included ftp tools. Chute side sorting and interface with electronic scales, EID readers, bar code scanners, and hand held computers or PDAs. Production graphs, benchmarking and comparative analysis available at no additional cost through Cow Sense Online Internet features. Import bull records and updates from participating AI companies. Integrated with Cow Sense Sale Manager, a complete customer, animal, and sale management software.
CattleMax – TAEX Cow-Calf SPA spreadsheet package to complete SPA financial data, Microsoft Excel and Microsoft Word, export reports and worksheets to handheld devices supporting spreadsheets, interface with various breed associations (electronic and paper formats), and integration with electronic scales.

THE fIRM – No.

Cattle Pro 2002 – Breed Associations module for EPDs (will be able to download a scale module off the Internet). Exports to Microsoft Excel and other file formats (html, pdf, rtf, text).

- All programs have on-screen or printed input forms, as well as on-screen/printed summary reports available.
- All programs compute adjusted weights according to Beef Improvement Federation Guidelines and use BIF age of dam adjustment factors (Cow Sense, CattleMax, and Cattle Pro 2002 can be customized).
- Most of the programs use breed specific adjustments; however, the rest use general BIF adjustments (Cow Sense, CattleMax, and Cattle Pro 2002 can be customized).
- Almost all of the programs are designed for both commercial and registered (seedstock, purebred) cow herd types.
- Free-format comment areas (note pages) are available.
- Programs (except THE fIRM) have the capabilities to do mass updates on animals for health problems/ vaccinations, breeding, feed usage, sales, or various other circumstances.
- User defined fields, when available, allow input of data not otherwise specified. For example, if the vendor representative indicated 'no' for 'management code,' a user-defined entry field could be added for these data.

Other Resources

Some of the programs generate Standardized Performance Analysis (SPA) production values. Additional information on SPA is available in the OSU Fact Sheets below:

- Integrated resource management tools: Standardized performance analysis: Cow/calf software. F-222.
- Cow/calf financial and production performance: What we are learning from Standardized Performance Analysis (SPA) data. F-231.
- Interpreting cow/calf Standardized Performance Analysis (SPA) results. F-232.

Helpful Web Site addresses include:

Farm Financial Management Resources:
<http://www.agecon.okstate.edu/ffmr.asp>

Quicken materials for farm financial records:
<http://www.agecon.okstate.edu/quicken/>

Animal Science Resources:
<http://www.ansi.okstate.edu>

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